



**Yan Lan**  
**Managing Director**  
**Head of Greater China Investment Banking**  
**Lazard China**

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**Current position** Managing Director, Head of Greater China Investment Banking

### Studies

#### Qualifications

- 1977-1981** Bachelor's degree in French Literature, *Beijing University of Foreign Languages*, People's Republic of China
- 1981-1984** LLM in Law, *Beijing University (School of Law)*, People's Republic of China
- 1984-1991** Studied at the *Graduate Institute of International Studies*, in Geneva, Switzerland, where she obtained a Doctorate in Law (PhD)
- 1987-1988** Research Associate at *Harvard Law School* in the United-States of America
- 1991** 8-month internship at the International Chamber of Commerce Arbitration Court in Paris

**Languages** French, English and Chinese

### Professional Experience

In **1988**, Yan Lan worked as a foreign lawyer at Baker & McKenzie, then at White & Case in New York.

In **1989-1990**, she worked as a part-time associate at Baker & McKenzie in Geneva.

In **1991**, Yan Lan joined Gide Loyrette Nouel in Paris as an associate and was in charge of Sino-French files.

In **1994**, she was admitted to the Paris Bar, after having studied at the Bar School.

In **1997**, she was elected worldwide partner at Gide Loyrette Nouel.

In **1998**, she was sent to Beijing to lead Gide Loyrette Nouel Beijing Office.

**1998-2011**, Yan Lan had been partner in charge of Gide Loyrette Nouel Beijing Office.

Since **April 2011**, Yan Lan joined Lazard as Managing Director and Head of Greater China Investment Banking

### Areas of Expertise

Ms. Yan has extensive coverage of China's domestic banks, helping them access project/acquisition financing. She also has strong relationship with central government regulators and China's largest state-owned enterprises. Recently, Ms. Yan advised on Dongfeng Motor on its acquisition of minority stake in PSA Peugeot Citroën, Bluefocus on its acquisition of 19.8% stake in Huntsworth, MiaSole on its sale to Hanergy, A123 Systems on its \$257 million strategic investment by Wanxiang Group, abertis on sale of its 7% stake in Eutelsat to China Investment Corporation and the sale of Gloucester Coal to Yanzhou Coal.

Prior to joining Lazard, Lan Yan was a partner in charge of Gide Loyrette Nouel's Beijing office, where she advised on mergers and acquisitions and foreign direct investment projects in China across a wide range of sectors for 12 years. She also advised Chinese companies on their investment projects in Africa and Europe.

She was listed arbitrator for the China International Economic and Trade Arbitration Commission (CIETAC).

**Miscellaneous (Associations, Works Published)**

- French Trade Advisor (*CCE*) since 2006
- Independent board director of China Merchant Bank 2007 - 2013
- President of the China Heritage Society since 2004 (NGO)
- Vice President of China Art Foundation since 2010 (NGO)
- Member of the International Advisory Board of the Women's Forum for the Economy & Society and Vice President of the Women's Forum Asia 2007 -2010
- Honorary Consul of Monaco in Beijing since 2008
- Member of the International Advisory Board of Moët Hennessy since 2013
- Chevalier de la Légion d'Honneur (France)
- Chevalier dans l'Ordre de Saint-Charles (Monaco)
  
- Author of articles relating to various aspects of Chinese Law and contributed to the book "*Business Law in China: Trade, Investment, Operations and Finance*", published by the International Chamber of Commerce, ICC Publication No. 672, 2008 Edition